

Fairfield Museum and History Center Library 370 Beach Road Fairfield, CT 06824

Manuscript Finding Aid

Title: The Fairfield Store Records

Collection #: Ms B71

Dates: 1921-1995

Size of Collection: 12 boxes

Accession Number: L96.22 (L96 Jul 50)

Donor: Stanley Manasevit

Restrictions: None

Processed by: Barbara Austen

Date: July 1996

Biographical/historical note:

The Fairfield Department Store started as a small retail establishment on the Post Road, in the heart of Fairfield. It was founded in 1921 by brothers Samuel and Isadore Manasevit. The original store primarily carried men's wear and work-related apparel to meet the needs of the population, the majority of whom worked in factories. In the late 1920s, the owners added stores in East Haven, Stratford, Westport and South Norwalk and also operated a wholesale business in Bridgeport.

Isadore's son, Frank, and Samuel's son, Stanley, officially entered the business in 1947, just after the store's expansion in 1947. In the mid-fifties, they assumed control from their fathers. In 1956, the cousins expanded the store, making it the first two-story building in Fairfield. Success in Fairfield led to the eventually closing of the branch stores; Stanley and Frank concentrated on the main store.

In 1966, the owners changed the name of the store to simply "The Fairfield Store." Two

years later, the store expanded into the former Woolworth's building and the owners renovated the exterior, for which they received a Chamber of Commerce citation. By 1979 the store included the old Center Drug building on the corner of Reef and Post Roads. As the population changed to include more white collar workers who commuted into New York City, Stanley and Frank reflected their customer's needs in the style of clothing available. The store carried shoes, cosmetics, clothing for the entire family, lingerie, shoes, and giftware.

Stanley's son, Bruce, entered the business in 1983 while Frank's daughter, Deren, joined in 1988. Competition from discount stores forced the Fairfield Store to close July 1996.

Through its 75 years of operation, the store was known for its personal service and the longevity of its sales staff; many stayed for 20-30 years, helping generations of the same families.

Scope and content note:

The collection primarily consists of advertising and promotional materials created and collected by the management of the Fairfield Store. Promotional materials are organized chronologically in Series A and include a scrapbook with memorabilia from the official reopening of the store in 1956, photographs, press releases, prize entries and winners' lists, speech texts, expense records, and correspondence. One of the store's most successful promotions was "Freddie the Frog" whose images and memorabilia are found in this series and among the photographs. A number of the promotions were designed by Mary Felix Associates, such as the "Tree Promotion" of 1974, part of a community project in Fairfield. Also in this series are a sample of direct mail promotions sent to regular customers. Additional direct mail promotions are interfiled with newspaper advertisements after 1991.

Series B encompasses newspaper and magazine articles ranging in date from 1958-1983, about the store and its founders, Stanley and Frank Manasevit. The topics covered include historical sketches, reminiscences, community projects and promotions, awards, and renovations. The original articles were photocopied onto acid-free paper and then retained.

Series C consists of newspaper advertisements, including the oldest extant ad from 1932. Between 1958-1995 (only 1981 is missing), copies of advertisements were saved in three-ring binders in chronological order. The pages have been removed from the binders but remain in their original order. Interfiled among the advertisements after 1991 are direct mail promotional materials, most with notations about the date and the number mailed. At the end of the series is a folder with a transparency of the store front that was copied to make it look like a sketch, and original watercolors. Both images were used in advertisements.

Assorted marketing materials are organized in Series D. These encompass clothing and

shoe labels, sample logos and signatures, advertising statistics, geographic distribution statistics of the store's charge card holders, a sample of a customer invoice, mailing labels and postcards, an advertising blotter, and marketing research information. Assorted administrative items in Series E include an employee newsletter, a blueline of a fixture plan for the store, blank invoices and a letter with the letterhead of Manasevit Brothers, newspaper advertisements from the South Norwalk Department Store. and awards presented to the store by the United Way, the Advertising Club of Fairfield County, the Fairfield Chamber of Commerce, and the Boy Scouts. The majority of the awards were framed. These were removed from their frames for easier storage, and the frames retained. Several publications produced or used by the Fairfield Economic Development Commission, on which Stanley Manasevit served for several years, are found at the end of this series.

Photographs, both professional and amateur, documenting the store's interior and exterior changes, special events, and holiday displays from 1942-1993, are arranged in chronological order in Series F. Many of these photographs were used in advertising and promotions and will be found in reprinted form in Series A, B and C. Of interest is a photograph album that Stanley Manasevit reportedly carried with him to show potential suppliers the quality of the store. Photographs of a purely historical interest document the facade and some of the staff at Hartman Hardware on the Post Road, and images taken by Stanley when Larry's Diner was moved from the Post Road to its present site.

Samples of boxes, bags, printing plates, and a costume for Freddie the Frog were also received with the collection and are now part of the museum, accession number 1996.31.1-16.

Series A.	Promotions, 1956-1993.	Box 1
Series B.	Newspaper and magazine articles, 1958-1983.	Box 2
Series C.	Newspaper advertisements, 1932, 1956-1995.	Box 2-9
Series D.	Marketing materials, 1956-1993	Box 9
Series E.	Administrative records, ca. 1955-1995	Box 10
Series F.	Photographs, 1921, 1948-1993.	Box 11-12

THE FAIRFIELD STORE (FAIRFIELD, CONN.) Records, 1921-1995

Box 1

Series A. Promotions, 1956-1993

Folder 1.	Scrapbook of official reopening, November 1956
Folder 2.	Fashion Show, April 1971
Folder 3.	Freddie the Frog, March 1972
Folder 4.	Spring 1972
Folder 5.	Recipe contest, August 1982
Folder 6.	Freddie's contest, February 1973
Folder 7-12.	Tree promotion, Spring 1974
Folder 13.	Hanes \$500 Winner, June 1975
Folder 14.	Freddie's historical contest, Spring 1976
Folder 15.	Fashion show, September 1976
Folder 16.	Open House, 1977
Folder 17.	"Earle" Day, March 1990
Folder 18.	Charity Day 1992/93
Folder 19.	Direct mail promotions, n.d.

Box 2

Series B. Newspaper and magazine articles, 1958-1983

Folder 1-6. Articles, 1958-1983 (copies and originals)

Series C. Newspaper advertisements, 1932, 1956-1995

Folder 1-2.	1932, 1956-1959, 1978, 1993 (copies and originals)
Folder 3.	1958
Folder 4.	1959
Folder 5.	1960

Box 3

Folder 6.	1961
Folder 7.	1962
Folder 8.	1963
Folder 9.	1964
Folder 10.	1965

THE FAIRFIELD STORE (FAIRFIELD, CONN.) Records, 1921-1995

Box 4			
Series	C. (cont.)		
	Folder 11		1966
	Folder 12	·•	1967
	Folder 13		1968
	Folder 14	••	1969
Box 5			
	Folder 15		1970
	Folder 16) .	1971
	Folder 17		1972
	Folder 18		1973
	Folder 19		1974
	Folder 20).	1975
	Folder 21		1976
Box 6			
	Folder 22	· •	1977
	Folder 23		1978
	Folder 24		1979
	Folder 25		1980
	Folder 26	· •	1982
<u>Box 7</u>			
	Folder 27		1983
	Folder 28		1984
	Folder 29	١.	1985
	Folder 30		1986
	Folder 31		1987
	Folder 32	·•	1988
Box 8			
	Folder 33		1989
	Folder 34		1990
	Folder 35		1991
	Folder 36	·.	1992
	roluct 30	٠.	1774

THE FAIRFIELD STORE (FAIRFIELD, CONN.) Records, 1921-1995

Series C. (cont.)

Folder 37. 1993 Folder 38. 1994

Box 9

Folder 39. 1995

Folder 40. Original artwork for advertisements, 1970, ca. 1993

Series D. Marketing Materials, 1956-1993

Folder 1. Clothing labels (samples and orders), 1966, 1983-1984, 1993

Folder 2. "Signatures," ca. 1993

Folder 3. Marketing articles, ca. 1956, 1974, 1976

Folder 5. Advertising statistics, 1974-1975

Folder 6. Geographic distribution of charge card customers, 1974-75

Folder 7. Customer invoice, 1958

Folder 8. Mailing labels and postcards, ca. 1990

Folder 9. Advertising blotter, n.d.

Series E. Administrative Records, ca. 1955-1995

Folder 1. Manasevit Brothers letterhead, ca. 1955

Folder 2. Advertisements from South Norwalk Department Store, n.d.

Folder 3. Fixture layout, 1967 Folder 4. Awards, 1959-1995

Folder 5-6. Advertising awards, 1962, 1967

Box 10

Folder 7-8. Community service awards, 1971-1986

Folder 9. Employee newsletter, 1995

Folder 10-11. Publications of Fairfield Economic Development Commission, 1969-1990

THE FAIRFIELD STORE (FAIRFIELD, CONN.) Records, 1921-1995

Box 11-12

Series F. Photographs, 1921, 1948-1993

Folder 1-22.	Store	interior	and	exterior	1921	1948-1987
TOTUCE 1-22.	Sidic	IIIICIIOI	anu	CAULIUI,	1/41,	1740-1707

Folder 23. Videotape of Conn. Public Television program, March 1988

Folder 24-40. Store interior and exterior, 1988-1993

Folder 41. Photograph album, ca. 1990 Folder 42. Hartman Hardware, ca. 1950

Folder 43. Larry's Diner being moved from Post Road, 1986

Folder 44. Train wreck on Post Road (?), n.d.

Folder 45. Copies of photographs in Fairfield Historical Society collections

THE FAIRFIELD STORE (FAIRFIELD, CONN.) Records, 1921-1995

Subject headings:

Advertising--Conn.--Fairfield--clothing and dress Clothing trade--Conn.--Fairfield Photographs Retail trade--Conn.--Fairfield Stores, retail--Conn.--Fairfield

Economic Development Commission (Fairfield, Conn.) The Fairfield Department Store Manasevit, Frank Manasevit, Stanley Mary Felix Associates (Norwalk, Conn.)